Company Profile

INTRED

The company

The innovative TELCO with its own network and tailored services.

Local roots, global vision: we always put innovation, quality of service and closeness to the local area first.

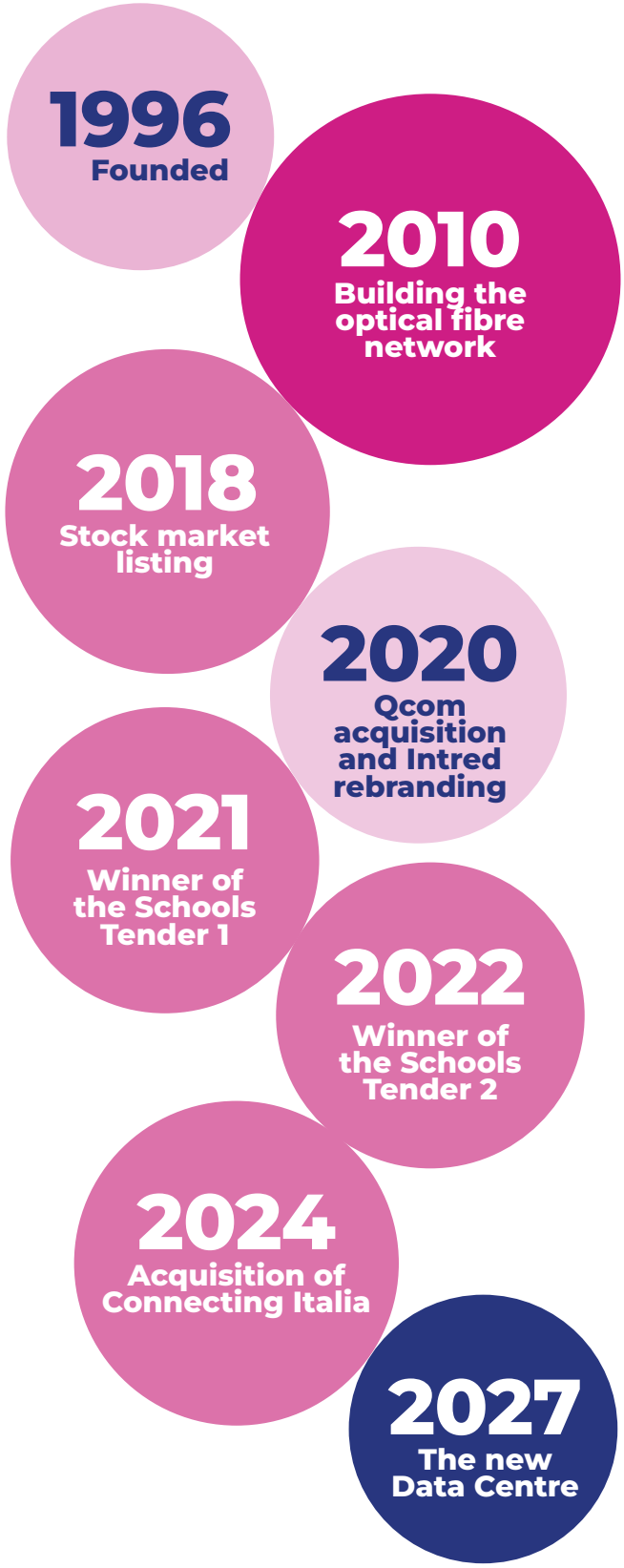
With a **constantly expanding proprietary network** and strong roots in Lombardy, we offer **high-performance connectivity solutions** for businesses, public bodies and private customers.

The combination of advanced technological infrastructure, **direct support** and the ability to listen makes us the **most reliable partner** for anyone looking for **advanced, fast and secure telecommunication services**.

Every day we work to connect people and businesses, contributing to the country's digital development through a **responsible, transparent and sustainable approach.**

Our story

A journey of innovation and growth as continuous as our network.

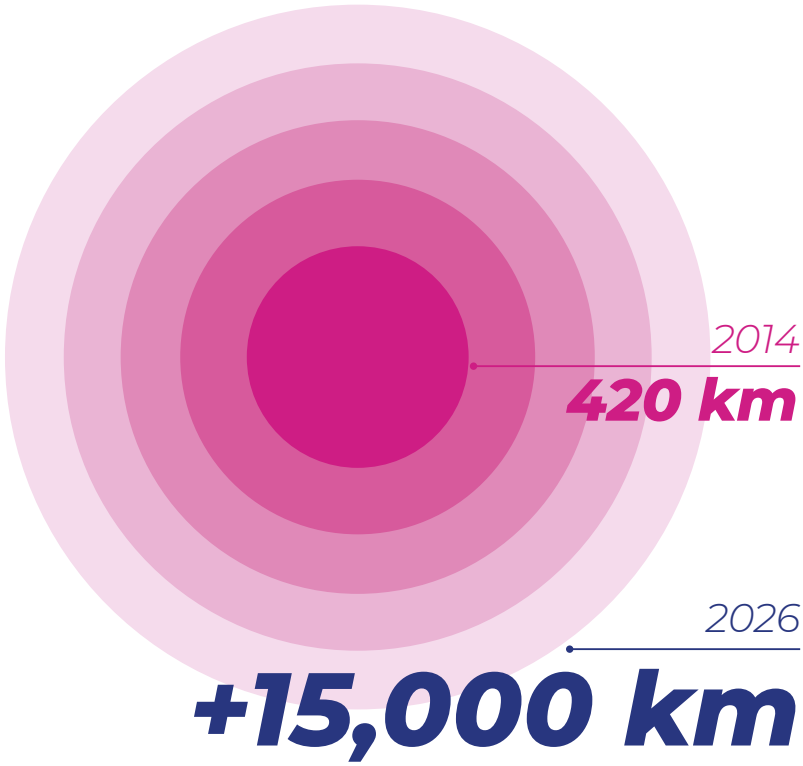


From our first steps in the telecommunications sector to becoming a point of reference. Our history is a testament to solidity and to **a vision that promotes quality and constant commitment** to excellence.

The network

Our network is designed to guarantee maximum reliability, redundancy and continuity of service.

2014 *420 km*
2015 *850 km*
2016 *1,120 km*
2017 *1,500 km*
2018 *1,950 km*
2019 *2,900 km*
2020 *3,700 km*
2021 *7,300 km*
2022 *9,500 km*
2023 *11,000 km*
2024 *13,000 km*
2025 *+14,000 km*
2026 *+15,000 km*



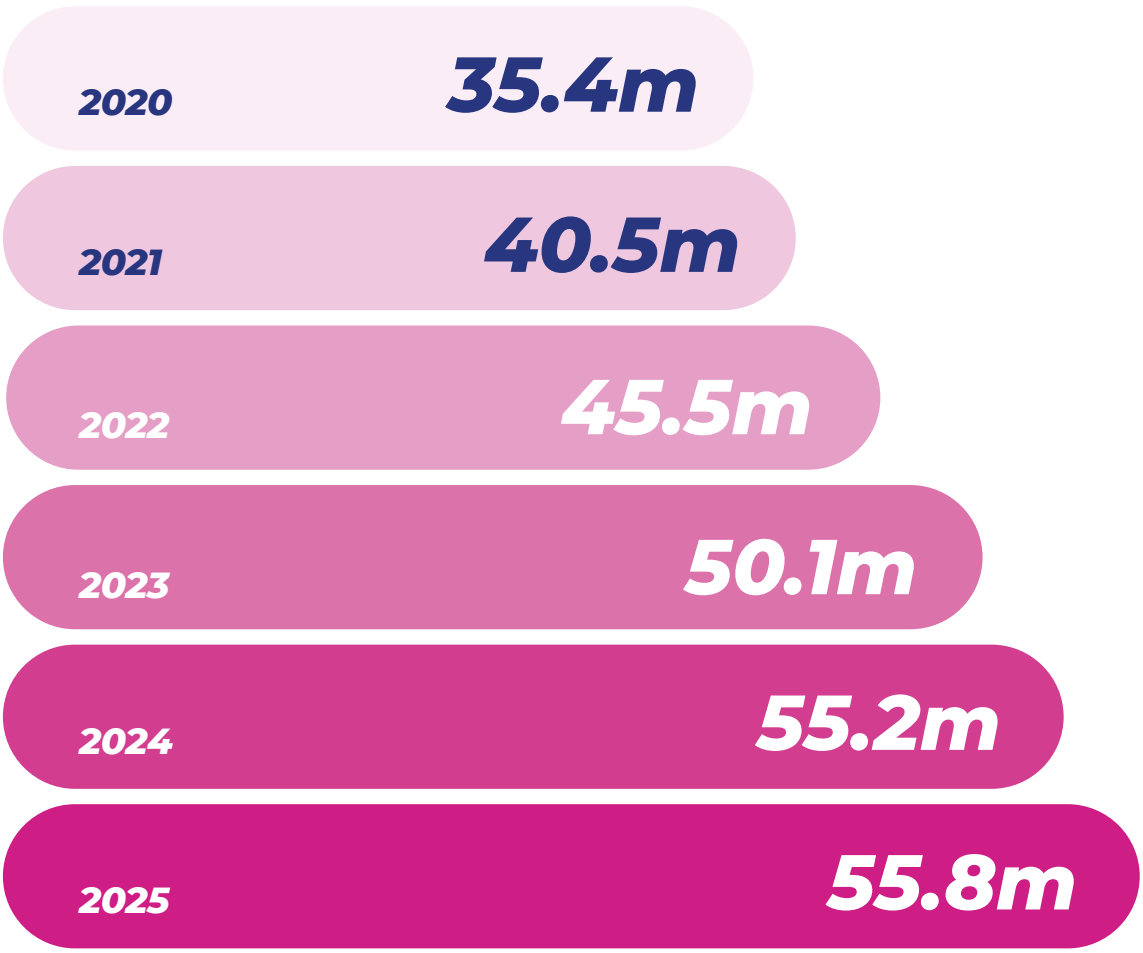
We guarantee **a highly redundant optical fibre infrastructure**, with POPs connected by diverse geographical routes. Our **ring structure** ensures continuity of service even in the event of a fault, achieving availability of up to 99.9%.

Overall, we have invested over €200 million to build and upgrade the network, which today connects businesses and public administrations in Lombardy. **The infrastructure supports over 50,000 lines and is already able to handle up to 100,000**, enabling us to offer next-generation connectivity with high quality and competitive prices.

Sales value

We have seen **the value of our sales grow steadily and solidly**, driven above all by optical fibre services and by recurring revenue from business customers, public administrations and wholesale operators. Thanks to the Schools Tenders, we have also successfully expanded our presence across Lombardy.

Steady and progressive growth.



Our products and services

A single partner for all IT solutions. From connectivity and telephony to hosting and cloud services, through to data protection and disaster recovery.
Intred connects your business to tomorrow, guaranteeing **maximum security thanks to a directly managed proprietary network**, which allows rapid intervention and total control over service quality.

Connectivity

Choosing an Intred connection means investing in **a scalable infrastructure that stands the test of time**. We have built a constantly expanding proprietary network throughout Lombardy, which enables us to guarantee:

- **maximum transmission speed and capacity**
- **continuity and reliability of service**
- **resistance to noise and external events**
- **scalability without changes to the infrastructure**

With the growing need for bandwidth, **optical fibre** is the essential choice for businesses that want to stay competitive.

- **Optical Fibre (FTTH PTP, FTTO, FTTH GPON, FTTC):** maximum speed and reliability over long distances
- **FWA (PTP, PMP and satellite connections):** high-performance wireless coverage where cables cannot reach
- **ADSL:** professional connections for limited volumes
- **4G:** backup solutions independent of the fixed network

Solutions designed to provide a stable, fast and reliable network.

Landline telephony

We are a telephone operator with a **ministerial licence** and have our **own exchange interconnected with the national network**. This strategic asset enables us to offer you a wide range of voice services, both traditional and advanced, throughout the country:

- **VoIP**
- **WLR/ULL**
- **Freephone number**

Scalable solutions with unlimited calls, to guarantee continuity and professionalism in communication with your customers and partners.

Data centre services

We use seven cutting-edge data centres in Lombardy, two of which we own, **certified to ISO 27001 and ISO 9001**, to offer you hosting, housing and cloud services. Security is guaranteed by **redundant and protected power supply systems, advanced temperature control systems and state-of-the-art fire protection systems.** The services include:

- **Colocation and Housing**
- **Hosting:** Shared hosting, Dedicated hosting, Web hosting
- **Iaas:** Virtual Server and Virtual Data Center
- **Data protection:** Cloud Backup, Disaster Recovery, Cloud Storage S3, Cloud Storage S3 Tenant
- **Cybersecurity:** Secure Mail, Cloud SecureBox, Virtual Firewall DC, DDoS, SD-WAN
- **Cloud phone systems and omnichannel solutions:** Cloud PBX, XCALLY

A new digital hub in Brescia

Security, digital autonomy and operational continuity: Intred has invested in the **new Data Centre**, a high-performance infrastructure designed to offer businesses and public administrations a secure, reliable cloud that is truly under control.

- **Initial capacity: up to 2 MW, scalable**
- **4 scalable modules for storing data to the highest security standards**
- **Interconnected with the proprietary optical fibre network**

A sustainable project, redeveloping a former industrial area and creating value for the local area.

Sustainability

A principle that guides us towards an ever more respectful, connected and inclusive future.

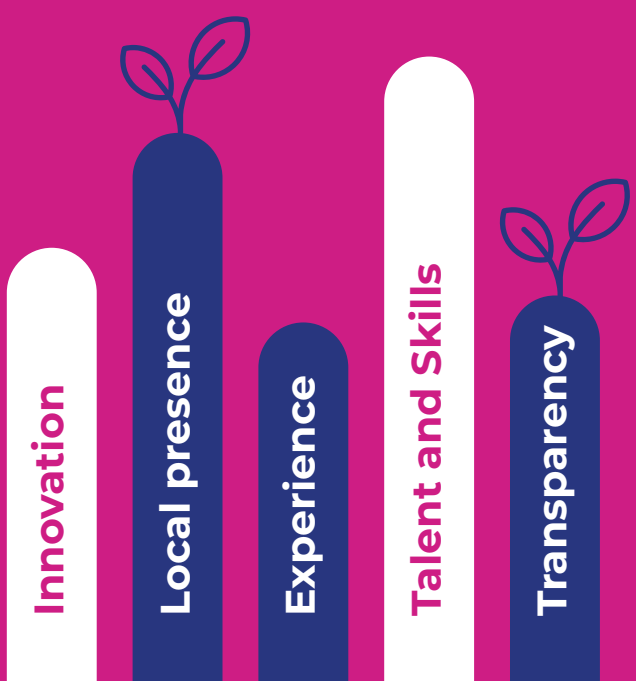
Being sustainable means generating shared value: **contributing to the infrastructure development** of the country through an ultra-fast and reliable network; promoting the spread of digital skills to **bridge the technology gap**; creating a safe digital ecosystem, **combating cyberbullying** and all forms of online abuse; **protecting the environment**, connecting people, communities and local areas, everywhere and in every market.

Sustainability Report

Our Sustainability Report, prepared in collaboration with the University of Brescia, published annually and available on the website, transparently documents the results achieved and the actions taken in the **social, environmental and corporate governance** spheres.

Our pillars

To give concrete form to this commitment, we operate according to a sustainable management model based on **five fundamental pillars:**



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